

Third Quarter 2008

Colorado Multi-Family Housing Vacancy & Rental Survey

covering

Alamosa, Aspen, Buena Vista, Canon City, Colorado Springs, Durango, Eagle County, Fort Collins/Loveland, Fort Morgan/Brush, Glenwood Springs, Grand Junction, Greeley, Gunnison, Lake County, Montrose, Pueblo, Salida, Southeastern Colorado, Steamboat Springs, Sterling, and Summit County

sponsored by
Colorado Division of Housing

Apartment Realty Advisors

Pierce-Eislen

conducted by

Gordon E. Von Stroh, Ph.D.
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Report Summary

The Colorado Division of Housing, Apartment Realty Advisors, and Pierce-Eislen sponsor this report as a service to the multi-family housing industry in Colorado. The purpose of this survey is to report vacancy and rent levels for multi-family housing in selected markets. The survey is conducted to provide residents, owners and managers of rental property, local and state government officials, and investors and developers with accurate and up-to-date information on the multi-family rental housing industry.

The survey reports averages so there may be significant differences in vacancy and rental rates by market area, size and location of multi-family buildings. The survey was possible because of the excellent cooperation of participating apartment managers, owners, and property managers. With the First Quarter Survey, 32,169 were reported from the twenty-one communities compared to 31,271 units in September 2007. All information collected on each building/complex is TOTALLY CONFIDENTIAL. Only summary data is reported.

The overall composite Colorado state vacancy rate for the market areas surveyed and the metro Denver area increased to 6.8 percent for September 2008, compared to 5.7 percent for September 2007, 7.2 percent for September 2006, 8.6 percent in September 2005 and 9.8 percent in September 2004. It is difficult to generalize, but a 5.0 percent vacancy rate is considered to be an equilibrium rate. The vacancy rate varies with Alamosa, Canon City, Colorado Springs, Fort Morgan, Greeley, Montrose, Pueblo, and Sterling all above 5.0 percent. Aspen, Durango, Eagle County, Glenwood Springs, Grand Junction, Gunnison, Lake County, Salida, Southeastern Colorado, Steamboat Springs, and Summit County have below 5.0 percent vacancy. Colorado Springs had 9.2 percent; Fort Collins/Loveland 4.1 percent; Grand Junction, 2.4; Greeley, 5.5; and Pueblo, 6.8 percent vacant.

The overall average rent per square foot ranges from a low of 50 cents in Sterling to a high of \$1.51 in Aspen. Rent per square foot is generally the highest in efficiency apartment units and the lowest in three bedroom units. Rental rates are generally lowest with 2 to 8 unit buildings, 9 to 50 and 51 to 99 unit buildings being in the mid-range, and rates highest in the largest buildings (100 and up). Rents are based on the units being unfurnished with residents paying gas and electricity.

This report features information on resident turnover. Turnover rate is defined as the frequency at which renters move-out of their apartment units. This information has been calculated for the larger rental markets in our survey: Colorado Springs, Fort Collins/Loveland, Grand Junction, Greeley, and Pueblo. It is summarized under, Resident Turnover per Month by Size of Building and Resident Turnover per Month by Age of Building. In Colorado Springs, the turnover rate for is 7.1 percent. This means that tenants moved out of 7.1 percent of the units the previous month.

All data is for the month of September except for turnover. That data is based on data from the previous month. Data for September represents move-outs from August. The turnover is only for one month. In some markets, seasonal fluctuations limit the use of this data to a monthly comparison and should not be used to extrapolate an annual turnover rate.

Survey management and analysis was done by Gordon E. Von Stroh of Colorado Economic and Management Associates. Information furnished by participants is considered reliable. The sponsors and author make no warranty, express or implied, and assume no legal liability or responsibility for the inclusion of data from the participants in the survey or for the use of the data from the survey. Material contained in this publication is within the public domain and may be reproduced without special permission when proper reference is given to the Colorado Division of Housing and Colorado Economic and Management Associates.

INTRODUCTION

The purpose of this Colorado Multi-Family Vacancy and Rental Survey is to show vacancy rates by type of apartment (efficiency; one bedroom; two bedroom, one bath; two bedroom, two bath; three bedroom; and other) and rent levels by location, age and size of building. The Survey includes all multi-family rental, two units and up.

The Survey covers seventeen major market areas: Alamosa, Aspen, Buena Vista, Canon City, Colorado Springs, Durango, Eagle County, Fort Collins/Loveland, Fort Morgan/Brush, Glenwood Springs, Grand Junction, Gunnison, Lake County, Montrose, Pueblo, Salida, Southeast Colorado, Steamboat Springs, Sterling, Summit County, and Weld County. Because of the size of some of the markets, three areas were sub-divided: Colorado Springs has seven sub-markets, Fort Collins/Loveland has five, and Pueblo has four.

The boundaries for Colorado Springs are:

Northwest: on the east, I-25 and on the south, Cimarron Street, Eighth Street and Lower Gold Camp Road; Northeast: on the west and southwest, I-25, Nevada Avenue, Austin Bluffs Parkway, Union Blvd., and Circle Drive and on the south, Platte Avenue; on the north, northeast, and east, Academy Boulevard; Far Northeast: on the west and northwest, Academy Boulevard; on the south, Platte Avenue; Southeast: on the north, Platte Avenue, on the west, Circle Drive and I-25 and on the south, Drennan Road; Security/Widefield/Fountain: on the north, Drennan Road and on the west, I-25; Southwest: on the east, I-25 and on the north and west, Cimarron Street, Eighth Street, and Lower Gold Camp Road; and Central: on the north and east, Austin Bluffs Parkway, Union Blvd, Circle Drive and on the south and west, Circle Drive and I-25.

The boundaries for Fort Collins are:

Northwest: on the east, College Avenue and on the south, Prospect Road; Northeast: on the west, College Avenue and on the south, Prospect Road; Southeast: on the north, Prospect Road and on the west, College Avenue; and Southwest: on the east, College Avenue and on the north, Prospect Road. The boundary for Loveland is the City of Loveland.

The boundaries for Pueblo are:

Northwest: on the east, I-25 and on the south, the Arkansas River; Northeast: on the west, I-25 and on the south, the Arkansas River; Southeast: on the north, the Arkansas River and on the west, I-25; Southwest: on the east, I-25 and on the north, the Arkansas River.

The boundaries for the other market areas generally use the incorporated city limits of each jurisdiction.

Each table in the Survey is labeled by a market or sub-market area. With the tables for each market or sub-market area, for each type of apartment by rent level, the following format is used:

9 = number of units vacant (first figure)
194 = total number of units reporting (second figure)
4.6% = vacancy rate (third figure)

When no figures are shown, no apartments of the specific size and rent level were reported. With the summary tables, there may be no data or there may be only a limited number of complexes and disclosing the information would reduce confidentiality. All vacancy rates are as of the 10th of September for the September Survey (except for 2000 which was for October 10), and the 10th of March for the March Survey. The samples were taken with the assumption that the rates were for unfurnished rental units with tenants

paying electricity and gas. Apartment complex/building lists were developed from official lists. Returned survey forms were checked for completeness, then coded and entered into the computer for processing. Tabulations were performed by the use of a computerized program. The cumulative totals have a confidence interval of +/-1 percent at the 95 percent confidence level.

The information for this Survey was obtained from participating apartment managers, owners, and property managers. All information collected on each building/complex is TOTALLY CONFIDENTIAL. Only Survey totals are published. Information furnished by participants is considered reliable. The sponsors and author make no warranty, express or implied, and assume no legal liability or responsibility for the inclusion of data from the participants in the Survey or for the use of the data from the Survey. Any quotations and/or reproductions of the Survey must indicate the **sponsors and the author**. This report is copyrighted by Dr. Gordon E. Von Stroh.

Since 1995 the Division of Housing of the State of Colorado has funded the Multi-Family Housing Vacancy and Rental Survey for various Colorado Communities. A state-wide Survey (except Metro Denver) covers the first and third quarters. Starting with the fourth quarter of 2006, Greeley, Fort Collins/Loveland, Colorado Springs, Pueblo, and Grand Junction will be surveyed in the second and fourth quarters. A public/private partnership has worked to make this possible. In the spirit of cooperation, sponsors share in the credit for this combined effort to provide information on the apartment industry. The intent is to provide information that will be used by all individuals associated with the industry.

The excellent industry cooperation by various apartment associations, county and local officials, owners and apartment managers is appreciated. Survey management and analysis was done by Dr. Gordon E. Von Stroh of Colorado Economic and Management Associates. Assisting in the Survey was C. M. Von Stroh.

The Division of Housing will use the Survey as a data source for compiling current market information for updates to its community housing profiles, which are contained in the Consolidated Plan. The Consolidated Plan is a strategic investment plan, which enumerates the actions the State will take to assist communities in meeting their housing and infrastructure needs. Additionally, as federal dollars for public housing decrease, accurate rental market information will be essential in order for public housing authorities to verify local fair market rents established by the United States Department of Housing and Urban Development.

The sponsors and author of this report view it as a work in progress. The intent is to make this Survey consistent in methodology and scope with the Denver Area Apartment Vacancy and Rental Survey. The ultimate goal is to have multi-family rental market data that is consistent statewide. As the sample size stabilizes and the research procedures become fixed, new market areas will be added to the report. The market areas selected for the report were determined on the basis of market size, perceived regional importance and/or the percentage of renters paying a high share of income for shelter. Changes in format and in the tables and graphs are possible if user recommendation indicate a change is warranted.

The accuracy and reliability of this Survey can be improved by increasing the size of the sample returns for each market area. If you are an owner or manager of multi-family rental housing in the listed market areas and would like to participate in the Survey, please contact Gordon Von Stroh at 303-871-3435 or write to him at the Daniels College of Business, University of Denver, Denver, Colorado, 80208.

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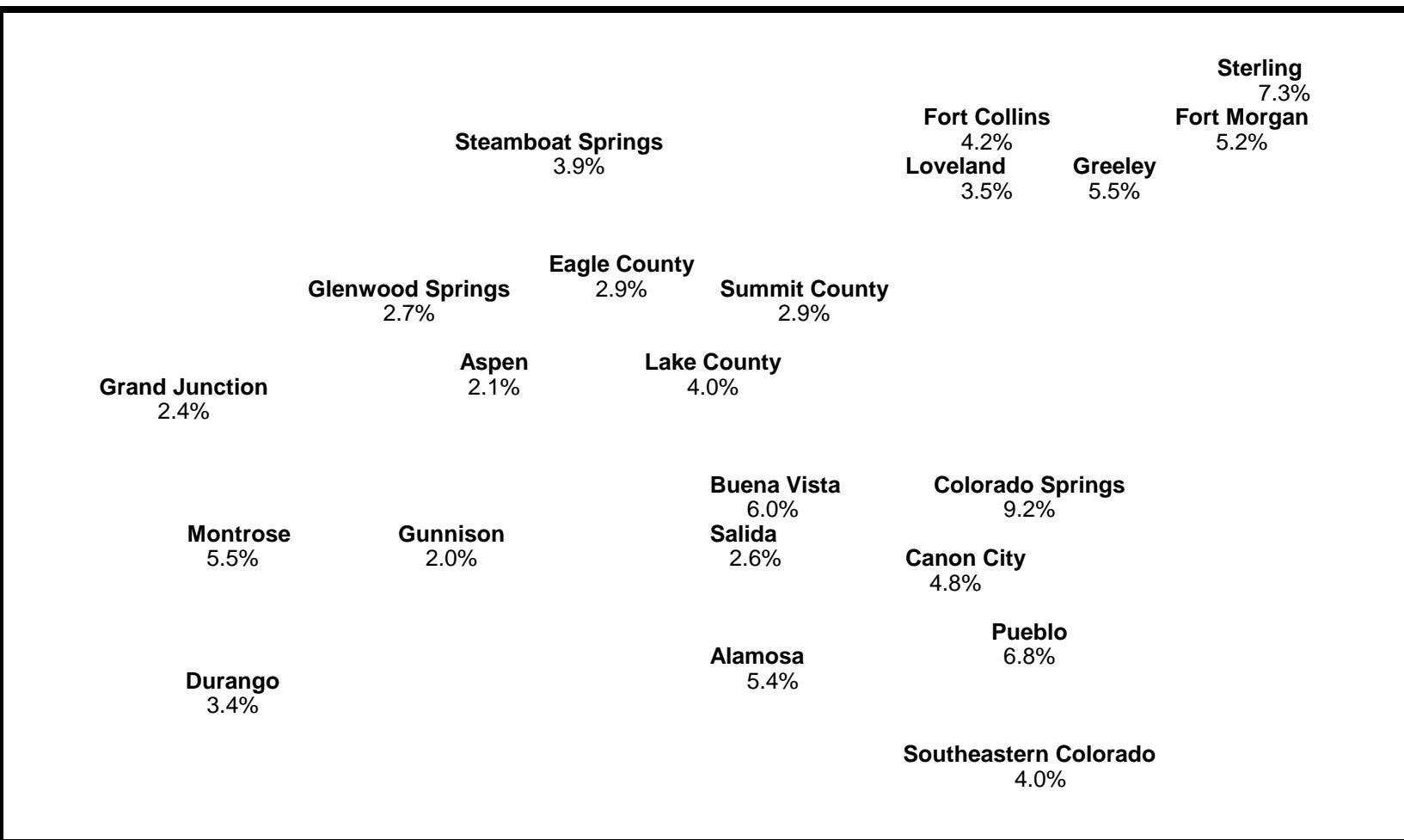
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STATE OF COLORADO
VACANCY RATES BY MARKET AREA



VACANCY RATES BY AGE OF BUILDING

(In Percent)

Market Area	Age of Building	1998		1999		2002		2001		2002		2003		2004		2005		2006		2007		2008						
		1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr			
Alamosa	To 1959 1960-69 1970-79 1980-89 1990-99 2000-04 2005+																	3.1 6.3	3.1 3.8	3.1 1.3		3.1 1.3		3.1 5.3		3.1 6.6		6.3 5.3
Aspen	To 1959 1960-69 1970-79 1980-89 1990-99 2000-04 2005+																	0.0 0.0 2.4 0.0	0.0 0.0 2.0 0.0	0.0 0.0 2.0 0.0		0.0 1.2 0.0		3.5 0.7 1.6		3.5 1.4 0.8		3.5 1.4 2.4
Buena Vista	To 1959 1960-69 1970-79 1980-89 1990-99 2000-04 2005+																	8.3	0.0 0.0	0.0 0.0		0.0		0.0		0.0		12.5
Canon City	To 1959 1960-69 1970-79 1980-89 1990-99 2000-04 2005+																	5.9 3.1	4.3 9.3	4.3 11.1		2.2 16.7		4.3 8.9		4.3 7.1		4.3
Colorado Springs	To 1959 1960-69 1970-79 1980-89 1990-99 2000-04 2005+	3.5 5.0 4.6 4.8 6.1 8.2	2.3 4.6 6.4 4.3 5.3 9.7	3.0 3.6 4.4 3.8 3.4 3.7	3.2 5.5 1.6 3.5 4.3 6.3	1.1 2.3 2.3 3.1 2.5 3.1	3.2 5.2 4.7 8.9 5.5 6.8	4.8 8.4 7.1 10.0 9.3 12.2	7.8 7.1 9.9 15.2 11.0 7.0	7.5 12.2 13.5 13.2 11.8 13.2	6.7 12.7 10.3 13.8 13.5 0.1	13.6 12.7 11.5 15.8 15.8 0.1	12.3 12.7 10.8 12.9 13.9 0.1	12.5 11.5 15.4 15.1 16.8 0.1	20.1 13.8 12.7 12.9 13.9 0.1	8.3 12.7 11.5 15.1 16.8 0.1	10.4 11.5 10.8 12.9 13.9 0.1	11.9 11.5 9.8 11.1 12.0 0.1	12.7 14.8 14.4 15.1 16.8 0.1	9.4 11.5 9.8 12.0 14.4 0.1	21.2 11.5 11.1 12.0 14.4 0.1	22.2 22.6 22.6 14.4 12.2 0.1	18.9 7.8 7.8 11.8 11.8 0.1	16.6 13.9 13.9 9.6 11.8 0.1	19.7 8.1 12.6 7.8 6.3 0.1			
Durango	To 1959 1960-69 1970-79 1980-89 1990-99 2000-04 2005+																	4.8 2.7 5.1 13.4	5.7 5.0 7.6 1.8	4.1 2.1 3.6 1.8		2.7 5.5 3.9 3.6		3.7 5.8 3.2 4.5		3.7 5.4 3.9 5.4		5.2 5.7 2.5 1.8
Eagle County	To 1959 1960-69 1970-79 1980-89 1990-99 2000-04 2005+																	4.0 8.0 4.6 0.0	0.0 0.9 2.4 1.7	2.6 1.3 1.2 1.7		2.0 1.7 1.8 2.9		1.1 0.0 12.3 3.4		1.8 0.9 3.1 4.0		1.5 1.7 3.3 4.0
Fort Collins/Loveland	To 1959 1960-69 1970-79 1980-89 1990-99 2000-04 2005+	7.9 4.8 6.8 4.3 6.1	0.5 1.3 1.8 1.3 5.4	0.6 1.4 3.8 3.4 9.1	2.7 3.1 3.0 2.8 2.1	6.0 1.7 5.5 2.5 2.8	2.7 2.3 1.6 1.2 2.0	3.9 4.1 3.0 2.8 3.3	4.5 4.7 8.2 9.1 7.2	5.6 3.4 5.4 9.1 20.9	14.3 12.4 14.1 13.9 22.6	16.2 4.0 12.2 15.9 0.1	22.2 7.3 16.7 20.7 0.1	0.0 1.4 10.7 15.2 0.1	35.7 6.9 18.8 13.9 0.1	31.8 7.0 7.1 12.4 0.1	10.9 3.6 8.4 11.8 0.1	25.0 6.1 4.5 12.8 9.3	10.0 5.2 8.2 14.2 7.3	10.0 3.7 4.2 12.9 5.6	25.0 0.0 4.2 13.7 22.5	0.0 2.2 4.0 7.7 25.0	12.5 1.6 4.0 5.9 4.5	0.0 1.0 3.3 7.1 4.1	0.9 9.2 8.2 11.1 6.2	0.0 8.4 2.1 3.8 0.0		
Fort Morgan/Brush	To 1959 1960-69 1970-79 1980-89 1990-99 2000-04 2005+																	21.7 1.5 1.8	19.0 1.1 10.4		14.3 12.5 10.0		5.9 10.1 4.0		4.3 9.3 8.0		8.7 4.9 4.0	

*Prior to the third quarter of 2004, the Sterling market area was included in the Fort Morgan/Brush market area.

RESIDENT TURNOVER PER MONTH BY SIZE OF BUILDING

(In Percent)

Market Area	Size	1998		1999		2000		2001		2002		2003		2004		2005		2006		2007		2008					
		3rd Qtr	1st Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	1st Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	
Glenwood Springs	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average															0.0 3.9 0.0 3.9	0 0.0 3.9			1.3 0.0 0.0	0.0 0.0	0.0 0.0	0.0 0.0	0.0 0.0	0.0 0.0		
Grand Junction	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average		2.9 6.5 5.8 5.3	3.5 3.7 5.4 5.4	2.6 2.7 2.8 3.8	1.3 7.9 4.3 3.1	3.7 6.8 3.9 6.8	1.7 7.6 3.7 3.1	5.5 6.5 4.2 2.7	4.9 7.3 6.5 3.8	4.4 6.4 6.5 0.1	3.1 5.0 5.5 0.0	7.7 4.8 3.1 0.5	2.6 10.8 9.0 0.5	6.1 8.3 4.2 0.5	0.0 3.4 3.7 0.5	1.6 5.1 4.9 0.5	2.3 2.0 1.1	1.0 5.0 4.2	0.0 0.6 1.0	12.5 3.1 2.7	12.5 5.3 9.3	0.0 3.5 3.3	1.5 2.9 2.0			
Greeley	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average		12.5 6.6 21.6 4.2	1.2 4.9 2.5 5.3	7.7 5.4 2.0 2.6	8.0 5.4 3.0 2.4	14.3 3.9 3.9 6.7	7.1 4.1 3.0 1.6	9.5 6.0 6.9 5.6	1.2 6.9 2.4 4.7	10.0 2.4 4.7 0.0	19.6 8.5 4.5 0.0	8.3 5.7 4.5 0.0	7.7 4.9 4.7 4.3	22.2 3.8 2.5 3.2	3.8 5.7 4.7 5.6	29.2 12.2 5.0 4.1	8.3 7.4 6.9 6.9	13.5 10.1 9.375 9.375	21.7 22.2 10.0 6.7	10.0 5.3 3.8 3.3	3.0 15.1 5.8 6.4	3.3 12.5 6.4 6.1	2.8 10.7 6.1 6.8			
Gunnison	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average		8.3 4.9	9.0 3.5	3.5 5.8	2.6 2.2	5.6 5.7	4.0 5.1	4.6 3.0	4.5 4.3	6.5 4.6	3.9 4.6	6.0 4.9	3.7 4.1	6.9 4.1	2.3 5.1	2.6 5.2	4.5 4.6	1.3 8.3	1.0 5.1	3.9 3.4	3.9 5.1	2.2 6.5	0.0 6.8			
Lake County	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average															0 0	0.0 0.0							0.0 0.0			
Montrose	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average															5.9 7.0 5.2	5.9 2.4			2.0 6.0	2.0 6.0		6.0 6.0		2.9 2.9		
Pueblo	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average		7.8 7.1 4.1 7.9	5.7 4.7 2.0 4.4	10.8 5.8 3.7 3.1	6.7 6.3 5.3 3.8	6.8 4.6 2.0 2.1	5.2 5.0 3.7 3.5	12.0 4 3.7 3.7	8.5 7.1 0.7 2.7	2.2 2.6 0.7 0.0	8.9 4.8 5.8 0.0	9.1 4.5 1.2 0.0	3.0 6.1 5.2 2.3	1.8 2.9 5.2 2.3	4.2 2.9 3.8 0.8	19.2 11.7 9.2 2.0	4.8 7.5 9.2 0.8	18.2 15.0 5.6 3.9	0.0 7.1 0.0 3.9	0.0 0.0 1.4 1.8	2.6 5.1 2.1 5.0	4.3 4.3 5.1 5.0	33.3 6.8 21.1 6.6	20.0 1.3 0.0 7.7		
Salida	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average		6.4 4.1	3.5 5.1	5.1 3.4	3.4 4.1	4.1 4.6	4.6 3.8	3.8 3.1	3.1 3.3	5.1 5.1	3.1 4.5	4.5 2.4	2.4 7.1	7.1 2.3	2.3 3.7	3.7 2.5	1.2 1.2	3.5 3.5	4.8 4.8	7.4 7.4	4.6 4.6					
Southeastern Colorado	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average															0.0 4.761905 0	9.5 5.0			12.5 0.0				0.0 1.3		3.3 1.3	
Steamboat Springs	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average															0.0 1.639344	6.6			1.8 1.8				0.9 0.9		1.8 1.8	
Sterling	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average															3.6 5.8 2.7	4.3 3.9 1.9	4.3 5.6	2.3 1.9	3.7 3.7		3.2 5.4	9.3 4.3	4.3 4.3		7.3 7.3	
Summit County	2 to 8 9 to 50 51 to 99 100 - 199 200 - 349 350 up Average															0.0 0.0 0.2	20.0 7.8 0.2	10.0 0.7 15.6	0.0 0.0	0.0 0.0	8.3 8.3	8.3 8.3	1.6 1.6		2.5 3.3		

*Prior to the third quarter of 2004, the Sterling market area was included in the Fort Morgan/Brush market area.